



POSITION: PRODUCT MANAGER

LOCATION: MANCHESTER, NH

WHO WE ARE

Acuant is a leading B2B provider of identity verification technology. We are revolutionizing the way consumers transact by allowing businesses to quickly and seamlessly identify who they are doing business on any platform while protecting both parties. Join a global team that works with leaders in all industries to deliver best in class technology.

Acuant's Trusted Identity Platform provides complete identity verification based on your level of risk so you can build your business with valid customers. Powered by AI for the highest speed and accuracy, omnichannel products enable seamless customer experiences to increase conversions in the digital economy. Scalable, secure and compliant (KYC, AML & GDPR), Acuant allows businesses to establish trusted identities from any location in seconds. www.acuant.com

WHAT WE LOOK FOR

The Product Manager is an engaged, committed, everyday role working with the Director of Product and the Engineering team to design simple and elegant functionality to solve complex business problems.

The Product Manager is measured by your success bringing value to the business by creating and extending existing product lines that align with corporate strategy. He/she will achieve this by understanding and representing the needs and priorities of internal (e.g., Executive Mgmt.) and external stakeholders (e.g., Customers).

He/She will be accountable for ensuring the team delivers value to the business and will communicate to the development team what to build and the priority of when to build it. In this capacity, the Product Manager may be a daily participant for Agile Scrums. They are responsible for working with engineering ensuring roadmap deliverables are met and identifying readiness criteria for product release.

WHAT YOU WILL BE RESPONSIBLE FOR

- Interact with internal and external clients to understand their needs and design solutions to meet those needs and serve as customer and engineering proxy
- Driving product from inception to release
- Use agile software creation methods including scrum and Kanban
- Own execution of the Product plan including product roadmap, risk/mitigation plan
- Provide product requirement documents with feature prioritization/ User Stories to engineering with clear product capabilities roadmap.
- Backlog Refinement, iteration planning
- Understands and identifies product pre-requisites & configuration guidelines
- Create Story acceptance criteria
- Gather requirements and translate business needs into system requirements

- Think through the best, most efficient solutions that meet those business goals
- Participate in functionality and interface design sessions
- Clearly document the business and functional requirements that bring your solutions to life
- He/she will be involved in all phases of the product life-cycle and be responsible for effectively designing and communicating complex functionality in a clear and effective manner.
- Spend time with the Engineering, Quality Assurance and User Documentation teams to listen, advise, guide and support
- Assist in User Acceptance Testing
- Focuses on understanding the problem and being the domain expert so that s/he can answer questions from the development team swiftly and decisively
- Where required, supports marketing communications on launch plans and activities with product/solution vision, plans and market dynamics.
- Serves as subject matter expert to support bids and proposals and sales efforts as required, including sales visits and demonstrations
- Other duties as assigned.

Desired background

- 2-5 years of Product Analyst/Manager experience with demonstrable success stories
- Knowledge of security market and fraud prevention technologies preferred.
- Successful experience Agile Scrum methodology preferred.
- Familiarity with the Software Development Lifecycle (the specific methodology is not important)

Interpersonal Skills

- A willingness to defend your ideas; the wisdom to recognize a better one
- Action oriented, creativity, decision quality, priority management are required skills.
- Strong presentation skills and ability to communicate the benefits of our solutions in verbal and written formats and demonstrate products with confidence and ease.
- Experience thriving in a fast-paced and growing startup environment.
- Ability to work independently and keep projects on track
- Strong organizational skills – must be able to juggle multiple projects and priorities while keeping projects on schedule.
- Good listener – weighs input from multiple perspectives when forming opinions and recommendations
- Collaborative and team oriented work approach
- Ability to balance client needs with business goals in developing solutions
- Strong critical thinking and analysis skills

HOW WE VALUE OUR EMPLOYEES

- You will always be heard, decisions are collaborative
- Competitive compensation
- Challenging and rewarding work
- Generous benefits package
- Work with an incredible team of smart and mission-driven people